Student Sponsor Partners
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When the global pandemic upended the world in 2020, Student Sponsor Partners (SSP) quickly saw the magnitude and depth of the unique challenges that our students and their families had to endure. In those early days, weeks, and months, we evaluated the need and redirected our staff, resources, and energies accordingly.

Educational access and opportunity, economic inequality, and social justice have always been issues that we’ve addressed throughout our 34-year history. But with COVID-19, the barriers were monumental, magnified, and uneven. The norms for all of us were shaken in an instant, and the impacts on our families have been real, disparate, and devastating.

Many of our families lacked adequate WiFi and technology for remote learning. Others lost their jobs and livelihoods. And tragically, others succumbed to illness. As a result, Student Sponsor Partners was forced to pivot. We went from an organization primarily focused on education access and opportunity to one that addresses essential needs such as food, shelter, health care, and mental health. In 2020, partnerships were essential.

Driven by your generosity, we quickly activated and restructured operations to meet the needs of our students and families. In one instance after another, our partners and community united and went above and beyond the call of duty. We couldn’t have done it without your unwavering support, passion, and commitment.

As we continue to navigate through a global pandemic and pursue systemic change, we know our mission is furthered by dedicated supporters like you. We value your steadfast support to ensuring that our students have equitable access to the best education — and that no door will be shut to them because of where they live. We remain focused on providing educational nourishment, but also stability and opportunity.

Peter Flanigan, our founder and visionary, was the heartbeat of this organization. We know, like Peter, that the value of our mission to our students, families, and communities is vital. Our results this past year reflect the dedication of our tireless partners; we hope you see the wonder and hope within the pages of their stories.

Thank you for a remarkable year. We are grateful to our partners and look forward to continuing our life-changing mission with your support.

With Appreciation,

Christopher Niehaus
Chairman of the Board

Debra De Jesus-Vizzi, LCSW, MSW
Executive Director & SSP Alumna
We’re partners committed to making a difference in the lives of our students, their families, and their communities.

Student Sponsor Partners harnesses the power of quality education and mentorship to help low-income and academically average New York City youth escape the cycle of poverty, overcome the obstacles of social and racial injustices, and reach their highest potential.
Adapting During a Pandemic

Like many New Yorkers, the pandemic hit our families hard. Low-income communities disproportionately lack access to adequate health care, technology, education, and job opportunities. COVID-19 heightened and magnified these disparities and had the potential to set families back not only in the short-term, but for generations to come. Swift, decisive, and out-of-the-box thinking was required. 2020 was not business as usual.

From its early days to the height of the global crisis, our staff, supporters, mentors, and leadership met the moment head-on. Student Sponsor Partners shifted gears immediately to offer emergency relief and essential life services to our community — all while preserving our core mission of providing access to education.

In particular, SSP and our partners:

• Immediately raised funds for those facing hardships and distributed thousands of dollars for emergency relief.

• Connected with students regularly to ensure they were not falling behind and had all the basic needs and resources necessary to continue their schooling as well as take care of themselves and their families.

• FaceTimed with students to help them with food preparation when a parent or guardian was too ill from COVID-19 to cook.

• Secured a $33,118.56 emergency grant from the Heckscher Foundation for Children to equip students with 144 laptops and electronic devices necessary for remote learning.

• Facilitated the installation of free WiFi for households without internet.

• Created new virtual services such as tutoring, summer readiness, career days, and college prep for students while expanding our training, resources, and communications for mentors.

• Ensured graduating students were able to celebrate their accomplishments by hosting a virtual ceremony.

• Transitioned entire operations and services from in-person to remote.

Our ability to adapt and refocus our relief efforts enabled us to alleviate some of the most devastating effects of the pandemic on our students and their families.
Tyler Roche struggled in public schools. Growing up without a father in an area of the Bronx that was riddled with drugs, gangs, and gun violence ensured there were distractions at every turn. One of his best friends was shot and killed next to him. He was bullied, frustrated, and lost in an education system with far more problems than solutions.

All of it took its toll: his grades suffered, he felt lost, and a promising baseball career was in jeopardy. “It was hard to keep your head straight in the Bronx. It’s harder than people think,” says Tyler.

His mother, Jennifer Gutierrez, knew that if he stayed in public school, it would be a losing scenario. She wanted more for her son, so she contacted Student Sponsor Partners. It was a game-changer: he earned a scholarship (after applying twice and meeting with SSP’s leadership) to Cardinal Hayes High School where his grades improved and he excelled on the baseball team.

“Tyler got a great education. His school helped him excel in life,” says Jennifer. “The teachers at his school really do care about the kids, they care so much – it was a home away from home for him. That would never have happened without SSP.”

After graduation, Tyler received a scholarship to St. John’s University for all but $5,000. He was getting ready to enroll – but then the pandemic hit. Jennifer became sick with COVID-19 and was unable to work or afford Tyler’s tuition. He was not going to be able to register for classes, but then SSP stepped in to help them raise the money. “If it weren’t for SSP, he would never have gone to college,” says Jennifer. “SSP goes above and beyond.”

Tyler is now excelling. He’s pitching for St. John’s; has a 3.9 GPA; and earned “Freshman of the Year” in his baseball conference. He credits SSP, his sponsor, and his mentor for all they have done for him so that he can excel on and off the field.

“I can’t even start to think in what ways SSP hasn’t helped me. It’s just been an incredible journey since freshman year – it honestly helped me to mature a lot,” Tyler says. “All of the connections I’ve made through SSP I am really proud to have now, and it’s just amazing to know I am a part of this family.”

“We were blessed to have a guardian angel,” says Jennifer.

“SSP and the whole program for us has been our guardian angel to back us up when we need.”

SSP provides students like her son opportunities to earn a great education, go on to college, and break the cycle of poverty. SSP opens doors where they would otherwise be closed.
One of the pillars of our mission is to ensure quality education for all. Since 1986, we have been at the frontlines of battling social and racial injustices by providing equal access to education for minority students as a means of opening doors, creating opportunities, and breaking the cycle of poverty and inequity.

Nearly half of all low-income students from New York City do not graduate from public high schools, and a mere 14% of low-income students across the country graduate from college.

When you couple the disparate impacts of COVID-19 on low-income communities and people of color with systemic racism and civil rights injustices in our society, the challenges can seem insurmountable. That’s why we are so committed to our mission.

Our population is one that would most certainly be overlooked if it weren’t for the services we provide. Through the power of education and mentorship, SSP has helped thousands of students and their families break through racial and socio-economic barriers. Together, we are ensuring equity and change are a reality for our students.

Our student demographics at a glance...

- **100%** live below the poverty line
- **98%** are minorities
- **100%** have average or below average test scores when entering the program
- **80%** live with only one or no parent or guardian
- **58%** reside in the Bronx
- Average household income is $7,300 per person
As a first-generation student, I now have the world open to me because of Student Sponsor Partners. It really did change my dedication and my love for education. I would never be where I am now had it not been for SSP. There were so many people rooting for me. It was such a blessing.

Ashley Gonzalez Melo, MPA
SSP Class of 2015, Flanigan Scholar
Engagement Manager, Student Sponsor Partners
Setting Our Students Up for Success

Education & Academic Support
Student Sponsor Partners opens doors. In 2020, we partnered with 24 high schools throughout New York City, securing admission and providing scholarships to approximately 1,200 underserved students who would otherwise not have these life-changing opportunities. Far too many of our students would get lost in an underperforming public school. When a door opens at one of our partner schools, our students are given the opportunity to discover their inherent gifts and reach their fullest potential.

Once in these schools, students benefit from a wide range of classes and learning opportunities. They receive support services including tutoring, academic coaching, and advisement. Students can choose from a variety of after-school and extracurricular activities including computer science, STEM, performing arts, and enrichment programs that are not consistently offered in public schools. We also work directly with school staff to ensure students have the necessary resources and are making progress.

Mentoring & Guidance
Research shows that children from disadvantaged backgrounds who thrive in adulthood often credit mentoring relationships with non-family adults as the primary reason for success.

Students with mentors are more likely to have enhanced attitudes about school, boosted self-confidence, and better behavior at home and school.

In 2020, SSP mentors dedicated more than 10,000 hours of individual support. We provide mentor trainings, resources, and activities and work directly with mentors to ensure their mentorships are thriving.

College & Career Planning
We help our students prepare for success after high school with comprehensive services and opportunities. SAT prep, college counseling, essay writing workshops, and financial aid guidance are key support systems that we provide our students, many of whom are the first people in their families to apply to college. In 2020, we also supported 72 students in college through our scholarship and persistence programs.
Despite challenges brought on by the pandemic, we continued to extend our reach: this year we added Moore Catholic High School in Staten Island to our roster of schools, marking the first year in our history that we served students in all five boroughs.
Kavell Brown knows how challenging it can be for a teenager to find their identity while navigating the complexity of adolescence and an underperforming school system.

As an alumnus of Student Sponsor Partners, he also knows how important it is to have guidance, encouragement, and a healthy connection to someone outside of family who is invested in your life.

What he’s learned by being both a mentor and mentee is that building relationships takes time and effort, and when it’s done well, it can change a person’s life. As a mentor to Imran, a student at Christ the King Regional High School, Kavell gets to return all of the lessons learned.

“I get the joy of showing up for him and looking to fill any gaps that may arise while also embracing the challenge of learning how to be a better communicator, leader, and encourager,” Kavell says.

“I have learned a ton from my relationship with Imran, all of which I’m grateful for. One of the revelations that became clear to me was that patience and trust come with time.”

When Imran first started with Student Sponsor Partners, he was nervous about the program and what was expected of him. But thanks to Kavell, Imran now feels more comfortable and is making the most of the program. He’s taking advantage of SSP’s network, has overcome personal challenges, and is involved in sports.

“Kavell is not just a mentor. He’s like a big brother, and I know I can count on him for anything.”

- Imran
Making Progress Today,
Creating Change for a Lifetime

When we partner with a student, the trajectory of their life changes for the better. The outcomes are impressive and demonstrate that SSP opens the door to rewarding careers and fulfilling lives.

Our Graduating Class of 2020

Graduated from high school at twice the rate of their peers

99% accepted to college

$26.5M+ awarded in college scholarships, aid, and grants

285% higher rate of bachelor’s degree enrollment than their peers

Attending colleges including Cornell, Fordham, FIT, Syracuse, Tufts, and UConn

Alumni & Long-Term Outcomes

Four times as likely to graduate from college than their peers nationally

Alumni now work at Amazon, Google, J.P. Morgan, Montefiore Medical Center, NBA TV, NYC Council, NYPD, and Toyota

Alumni are now SSP sponsors, mentors, board members, volunteers, staff, and donors
It is truly amazing what SSP is doing for students who do not have opportunity or resources – they are doing an incredible job preparing the next generation and planting the right mindset. SSP was the door to everything I have now – it means everything to me. I am very thankful for it all – starting with a scholarship to my high school, opening doors to opportunities, and the chance to meet my SSP mentor.

Rene Ramos
SSP Class of 2020
Iona College, Class of 2024
In this Together

The pandemic complicated operations in 2020, but it didn’t stop our community of supporters from making a meaningful impact. Hundreds of donors contributed millions of dollars to Student Sponsor Partners allowing our services to continue and expand at a time when they were needed most.

Even though we couldn’t host our traditional fundraising events such as the annual Founder’s Dinner or other in-person functions, our supporters stepped up in a big way so that we could continue to deliver high-quality education and services to underserved students throughout New York City.

Generosity of our 2020 partners

- **496 sponsors** funded student sponsorships with **$4.8 million in donations** (100% went directly to tuition scholarships)
- **Current supporters donated an additional $292,709 toward our COVID-19 Relief and Hardship Funds**
- **Our Board of Directors and KKR raised $1.2 million for the annual Founder’s Dinner even though it could not take place due to COVID-19**
- **An anonymous donor contributed $1.5 million**
- **Our Leadership Council raised more than $100,000 at our annual Fall Benefit event hosted at the Classic Car Club Manhattan**
SSP is an opportunity to help change someone’s life. It’s an opportunity to help guide someone who might not have guidance in another way, shape, or form – and help provide an opportunity for an education to someone who might not have the opportunity to get an education. If you have the opportunity to be a part of this program and you want to make a difference in someone’s life – I don’t know if you’re going to get a better opportunity than this one.

Chris Miles
SSP Class of 1999 & Sponsor
Host, Anchor & Analyst, NBA TV & NBC Sports Washington
Statement of Financial Position
for the year ended August 31, 2020

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<thead>
<tr>
<th>Assets</th>
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<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
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<td>Contributions Receivable, net</td>
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<tr>
<td>Prepaid Expense &amp; Other Assets</td>
<td>167,555</td>
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<tr>
<td>Investments</td>
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<td>Investments Held as Endowment Funds</td>
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<td>Fixed Assets, net</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$ 20,541,089</strong></td>
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<table>
<thead>
<tr>
<th>Liabilities &amp; Net Assets</th>
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<tr>
<td><strong>LIABILITIES</strong></td>
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<tr>
<td>Accounts Payable &amp; Accrued Expenses</td>
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<td>Deferred Rent</td>
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<td>Loan Payable - PPP</td>
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<td>Sublease Liability</td>
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<td><strong>Total Liabilities</strong></td>
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<tr>
<td><strong>NET ASSETS</strong></td>
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<tr>
<td>Without Donor Restrictions</td>
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<tr>
<td>With Donor Restrictions</td>
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<tr>
<td>Purpose Restricted</td>
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<tr>
<td>Perpetual in Nature</td>
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<td><strong>Total with Donor Restrictions</strong></td>
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<tr>
<td>Total Net Assets</td>
<td><strong>$ 19,649,207</strong></td>
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<tr>
<td>Total Liabilities &amp; Net Assets</td>
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<td></td>
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<tr>
<td></td>
<td></td>
<td><strong>$ 20,541,089</strong></td>
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*Full financials available upon request*
Statement of Activities

Operating Support & Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sponsor Contributions for Tuition</td>
<td>$4,795,868</td>
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<tr>
<td>Other Contributions</td>
<td>$2,288,503</td>
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<tr>
<td>Special Events</td>
<td>$1,188,459</td>
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<tr>
<td>In-Kind Contributions</td>
<td>$146,533</td>
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<tr>
<td>Interest &amp; Dividends</td>
<td>$59,827</td>
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<tr>
<td>Investment Returns</td>
<td>$24,417</td>
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<tr>
<td><strong>Total Support &amp; Revenue</strong></td>
<td><strong>$8,503,607</strong></td>
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</tbody>
</table>

Operating Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Programs</td>
<td>$6,438,589</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$922,746</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$1,061,100</td>
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<tr>
<td>Non-Cash Bad Debt Expense</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$9,148,824</strong></td>
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<tr>
<td>Excess (Deficiency) of Operating Support &amp; Revenue Over Operating Expenses</td>
<td>$(645,217)</td>
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Non-Operating Activities

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<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Net Realized &amp; Unrealized Gain on Investments</td>
<td>$29,079</td>
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<tr>
<td>Investment Returns Restricted for Reinvestment</td>
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<td>Endowment Contributions</td>
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<td>Loss on Sublease</td>
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<tr>
<td>Loss on Sale of Fixed Assets</td>
<td>$(106,301)</td>
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<tr>
<td><strong>Total Non-Operating Activities</strong></td>
<td><strong>$(311,306)</strong></td>
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<tr>
<td>Change in Net Assets</td>
<td><strong>$(956,523)</strong></td>
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Net Assets

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<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Net Assets, Beginning of Year</td>
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<tr>
<td>Net Assets, End of Year</td>
<td>$19,649,207</td>
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Contributions

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<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td><strong>Total Contributions</strong></td>
<td><strong>$8,503,607</strong></td>
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<tr>
<td>56% Tuition</td>
<td>$4,795,868</td>
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<tr>
<td>27% Other</td>
<td>$2,288,503</td>
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<td>14% Special Events</td>
<td>$1,188,459</td>
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<tr>
<td>3% In-Kind, Interest &amp; Dividends &amp; Investment Returns</td>
<td>$230,777</td>
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Expenses

<table>
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<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$9,148,824</strong></td>
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<tr>
<td>76% Programs</td>
<td>$6,438,589</td>
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<tr>
<td>11% Management &amp; General</td>
<td>$922,746</td>
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<tr>
<td>13% Fundraising</td>
<td>$1,061,100</td>
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</table>

* Does not include non-cash bad debt expense
Leadership & Board

Executive Director
Debra De Jesus-Vizzi
Student Sponsor Partners

Board of Directors
Christopher J. Niehaus
Chairman,
BentallGreenOak
Kevin J. Conway
Vice Chairman,
Clayton, Dubilier & Rice, LLC
James P. Healy
Vice Chairman,
Capra Ibex Advisors, LLC
Robert H. Niehaus
Vice Chairman,
GCP Capital Partners, LLC
William D. Anderson Jr.
Evercore
Robert P. Brennan
Edward F. Cox
Susan Dunne
Megan Flanigan
Brian Hoffmann
McDermott Will & Emery LLP

Andrew Horrocks
University Property
Robert H. Huntington
Credit Suisse
Alfred F. Hurley Jr.
Steven Lipin
Gladstone Place Partners
Peter J. Lyon
Goldman, Sachs & Co.
Aloysius (Ish) McLaughlin
Thomas R. Mercein
Credit Suisse
Henry Mulholland
Grove Hill Partners, LLC
Lora Robertson
Dr. Valerie Ann Rowe
Michael Schaftel
Morgan Stanley
Stephen M. Schiller
Robert Spencer
Toyota
John Stossel
Fox Business and Stossel TV

Chairman’s Council
Russell L. Carson
Welsh, Carson, Anderson & Stowe
Kevin J. Conway
Clayton, Dubilier & Rice, LLC
Brady W. Dougan
James P. Healy
Capra Ibex Advisors, LLC
William J. Janetschek
Colm Kelleher
Robert H. Niehaus
GCP Capital Partners, LLC
Abedayo Ogunlesi
Global Infrastructure Partners

Leadership Council
Henry Flores
Co-Chair, Amazon
Marie Dulev
Co-Chair, Swiss Re
Jared Ailstock
Castlelake
John Anselmi
Sullivan & Cromwell
Jason Aronson
Incline Global Management
Nicole Beserra Cox
Pomp
Jack Conway
WeWork
Tyler Drayton
McKinsey & Company

Seamus Dunne
Morgan Stanley
Mark Filenbaum
Centerview Partners
John Fox
Dell Technologies
Mike Kaicher
Morgan Stanley
Aron Khurana
Evolution Equity Partners
Drin Kukaj
Premier Consulting Partners
Jessica Jacobs
Allison Lucchese
Morgan Stanley
Amir Mohammed
Refinitiv
Chris Peyser
Harvest Partners
Hanna Richeimer
Department of Education
Nick Sophinos
Goldman, Sachs & Co.
Renee Viera
Moody’s
Ricardo Watson
JPMorgan Chase & Co.
The Flanigan Society, named for our founder Peter Flanigan, honors organizations and individuals who have donated $1 million or more to Student Sponsor Partners since our founding.

Peter Flanigan's Children
Carson Family Charitable Trust
Lisa and Richard Cashin
The Clark Foundation
Dee and Kevin Conway
Credit Suisse Americas Foundation
Credit Suisse Fixed Income Division
David J. and Marilyn B. Dunn
Susan and Jimmy Dunne
Peter M. Flanigan
Futures in Education
Goldman, Sachs & Co.
Amy and James Healy
Heckscher Foundation for Children
Inner-City Scholarship Fund
The Kovner Foundation
Katherine and Peter Lyon
Morgan Stanley
Kate and Robert Niehaus
The Partnership for Inner-City Education
Robert Wood Johnson Foundation
Valerie and Jack Rowe
Peter Jay Sharp Foundation
William E. Simon Foundation
John Stossel
Tiger Foundation

In 2019, Dee and Kevin Conway established the Conway Family Scholarship Fund to support student scholarships for years to come.

“We have a deep belief in the power of education, not only due to the obvious lifelong impact an individual will experience, but also due to the positive effects education can have on society as a whole. Student Sponsor Partners offers the most underserved students and families in New York City a chance that can change the trajectory of their lives by providing scholarships and mentorship to students who might otherwise face insurmountable hurdles to their academic success. The results for SSP students are measurable and dramatic, and the rewards for the sponsors and mentors can be very meaningful. We have been supporters of SSP for over 30 years and are thrilled to see our children involved as sponsors and mentors. This year we were fortunate to be able to help SSP by creating a scholarship fund to ensure that even more students can benefit from the incredible SSP opportunity.

- Dee & Kevin Conway
Corporate Foundation Partners

The Achelis and Bodman Foundation
AEG Presents
Altman Foundation
Amazon Smile Foundation
American Express
Ameriprise Financial
Anheuser Busch Foundation
Ardian Foundation
Assured Guaranty
AXA Foundation
Bank of America
Barings LLC
Black Gold Investors LLC
Bottom Line
Brew Watch
Brooklyn Jesuit Prep
Carnegie Corporation of New York
Carson Family Charitable Trust
Centerview Partners LLC
Chevron Human Energy
Chubb Charitable Foundation
Citigroup
The Clark Foundation
Classic Car Club Manhattan
Clayton, Dubilier & Rice, LLC
Cornelia Connelly
Credit Suisse
Databricks
Deloitte
Delta Air Lines
Deutsche Bank Americas Foundation
Donelan Family Wines
Jean and Louis Dreyfus Foundation, Inc.
Element Capital Management
Howard and Barbara Forkas Foundation
First Republic Bank
Fortress Investment Group
Futures in Education
Gladstone Place Partners
Global Infrastructure Partners
Goldman Sachs & Co.
Google
Leonard & Lois Green Charitable Foundation
Hagedorn Fund
Frederic C. Hamilton Family Foundation
Healey Family Foundation
Heckscher Foundation for Children
Hopskotch Technologies, Inc.
Hyde and Watson Foundation
Inner-City Scholarship Fund
InterContinental NYTS
Jefferies & Company
JPMorgan Chase & Co.
KKR Financial Holdings, LLC
Kovner Foundation
The John Laing Charitable Trust
Lin Manuel Philanthropy
Lincoln Fund
The George Link, Jr. Foundation, Inc.
Josiah Macy Jr. Foundation
McDermott Will & Emery
Moody’s Foundation
Morgan Stanley
Nimble Fitness
Northwell Health
Omega Wellness
Orion Energy Partners
Pinkerton Foundation
Piper Sandler & Co.
PJT Partners
PlayStation Cares
Point of View Foundation
Price Family Foundation
Prudential Financial Inc.
Refinitiv
Robert W. Baird & Co.
Rose Charitable Fund II
Rosenblatt Securities
Michael G. Santangelo Jr. Scholarship Funds
William E. Simon Foundation
St. Andrew’s Roman Catholic Church
Stantt
Swiss Re
Talking Points Memo (TPM) Media LLC
Tory Burch
Tradeweb Markets
Twilio
ViacomCBS
W. P. Carey
W. P. Carey Foundation
Warner Media
Donors

$500,000+
Kate and Robert Niehaus
Valerie and Jack Rowe

$200,000 - $499,999
Carson Family Charitable Trust
Megan Flanigan and Rick Swift
Futures in Education
Amy and Jim Healy
Inner-City Scholarship Fund
William Janetschek
Kevin Toner

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Tom and Maureen Dowling
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Larry Fitzgerald, Jr.
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Thomas S. Pluta

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Piper Sandler & Co.
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Anheuser Busch Foundation
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James W. Berning
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James Blum
Jeanine and Alastair Borthwick
Roland Breitenecker
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James and Nancy Buckman
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Cornelia Connelly
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Francis and Coughlin
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Ashton Curtis
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St. Andrew’s Roman Catholic Church
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