Student Sponsor







Welcome 4 Mission 5 Relief & Recovery 7 Social & Racial Justice 11 Opportunity 15 Impact 21 Community & Support 25 Financials 30 Leadership 33 Impact Partners 35 Donors 39



When the global pandemic upended the world in 2020, Student Sponsor Partners (SSP) quickly saw the magnitude and depth of the unique challenges that our students and their families had to endure. In those early days, weeks, and months, we evaluated the need and redirected our staff, resources, and energies accordingly.

Educational access and opportunity, economic inequality, and social justice have always been issues that we've addressed throughout our 34-year history. But with COVID-19, the barriers were monumental, magnified, and uneven. The norms for all of us were shaken in an instant, and the impacts on our families have been real, disparate, and devastating.

Many of our families lacked adequate WiFi and technology for remote learning. Others lost their jobs and livelihoods. And tragically, others succumbed to illness. As a result, Student Sponsor Partners was forced to pivot. We went from an organization primarily focused on education access and opportunity to one that addresses essential needs such as food, shelter, health care, and mental health. In 2020, partnerships were essential.

Driven by your generosity, we quickly activated and restructured operations to meet the needs of our students and families. In one instance after another, our partners and community united and went above and beyond the call of duty. We couldn't have done it without your unwavering support, passion, and commitment.

As we continue to navigate through a global pandemic and pursue systemic change, we know our mission is furthered by dedicated supporters like you. We value your steadfast support to ensuring that our students have equitable access to the best education — and that no door will be shut to them because of where they live. We remain focused on providing educational nourishment, but also stability and opportunity.

Peter Flanigan, our founder and visionary, was the heartbeat of this organization. We know, like Peter, that the value of our mission to our students, families, and communities is vital. Our results this past year reflect the dedication of our tireless partners; we hope you see the wonder and hope within the pages of their stories.

Thank you for a remarkable year. We are grateful to our partners and look forward to continuing our life-changing mission with your support.

With Appreciation,

Christopher Niehaus Chairman of the Board Debra De Jesus-Vizzi, LCSW, MSW Executive Director & SSP Alumna We're partners committed to making a difference in the lives of our students, their families, and their communities.

 Student Sponsor Partners

 harnesses the power of quality

 education and mentorship to help

 tow-income and academically average

 New York City youth escape the cycle

 of poverty, overcome the obstacles

 of social and racial injustices;

 and reach their highest potential



Adapting During a Pandemic

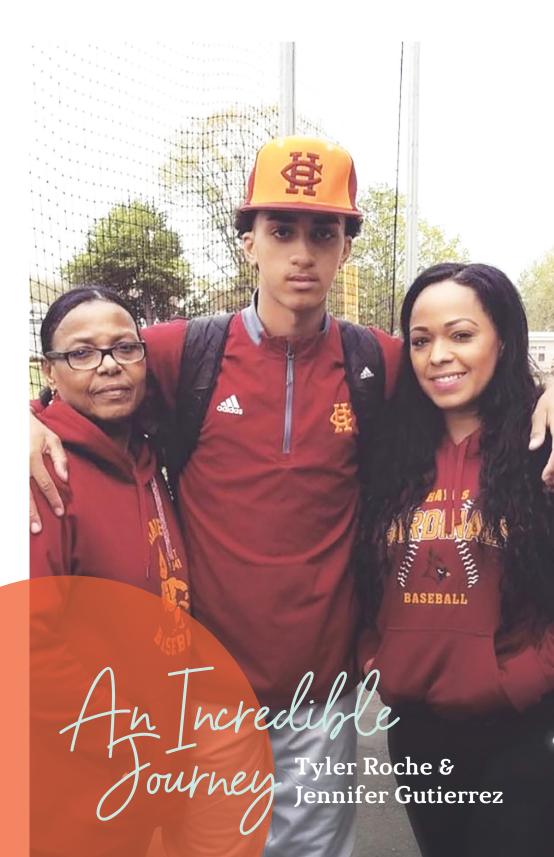
Like many New Yorkers, the pandemic hit our families hard. Low-income communities disproportionately lack access to adequate health care, technology, education, and job opportunities. COVID-19 heightened and magnified these disparities and had the potential to set families back not only in the short-term, but for generations to come. Swift, decisive, and out-of-the box thinking was required. 2020 was not business as usual.

From its early days to the height of the global crisis, our staff, supporters, mentors, and leadership met the moment head-on. Student Sponsor Partners shifted gears immediately to offer emergency relief and essential life services to our community — all while preserving our core mission of providing access to education.

In particular, SSP and our partners:

- Immediately raised funds for those facing hardships and distributed thousands of dollars for emergency relief.
- Connected with students regularly to ensure they were not falling behind and had all the basic needs and resources necessary to continue their schooling as well as take care of themselves and their families.
- FaceTimed with students to help them with food preparation when a parent or guardian was too ill from COVID-19 to cook.
- Secured a \$33,118.56 emergency grant from the Heckscher Foundation for Children to equip students with 144 laptops and electronic devices necessary for remote learning.
- · Facilitated the installation of free WiFi for households without internet.
- Created new virtual services such as tutoring, summer readiness, career days, and college prep for students while expanding our training, resources, and communications for mentors.
- Ensured graduating students were able to celebrate their accomplishments by hosting a virtual ceremony.
- Transitioned entire operations and services from in-person to remote.

Our ability to adapt and refocus our relief efforts enabled us to alleviate some of the most devastating effects of the pandemic on our students and their families.



Tyler Roche struggled in public schools. Growing up without a father in an area of the Bronx that was riddled with drugs, gangs, and gun violence ensured there were distractions at every turn. One of his best friends was shot and killed next to him. He was bullied, frustrated, and lost in an education system with far more problems than solutions.

All of it took its toll: his grades suffered, he felt lost, and a promising baseball career was in jeopardy. "It was hard to keep your head straight in the Bronx. It's harder than people think," says Tyler.

His mother, Jennifer Gutierrez, knew that if he stayed in public school, it would be a losing scenario. She wanted more for her son, so she contacted Student Sponsor Partners. It was a game-changer: he earned a scholarship (after applying twice and meeting with SSP's leadership) to Cardinal Hayes High School where his grades improved and he excelled on the baseball team.

"Tyler got a great education. His school helped him excel in life," says Jennifer. "The teachers at his school really do care about the kids, they care so much – it was a home away from home for him. That would never have happened without SSP."

After graduation, Tyler received a scholarship to St. John's University for all but \$5,000. He was getting ready to enroll – but then the pandemic hit. Jennifer became sick with COVID-19

and was unable to work or afford Tyler's tuition. He was not going to be able to register for classes, but then SSP stepped in to help them raise the money. "If it weren't for SSP, he would never have gone to college," says Jennifer. "SSP goes above and beyond."

Tyler is now excelling. He's pitching for St. John's; has a 3.9 GPA; and earned "Freshman of the Year" in his baseball conference. He credits SSP, his sponsor, and his mentor for all they have done for him so that he can excel on and off the field.

"I can't even start to think in what ways SSP hasn't helped me. It's just been an incredible journey since freshman year – it honestly helped me to mature a lot," Tyler says. "All of the connections I've made through SSP I am really proud to have now, and it's just amazing to know I am a part of this family."

"We were blessed to have a guardian angel," says Jennifer,

SSP and the whole program for us has been our guardian angel to back us up when we need.

SSP provides students like her son opportunities to earn a great education, go on to college, and break the cycle of poverty. SSP opens doors where they would otherwise be closed.



Ensuring Equity & Change

One of the pillars of our mission is to ensure quality education for all. Since 1986, we have been at the frontlines of battling social and racial injustices by providing equal access to education for minority students as a means of opening doors, creating opportunities, and breaking the cycle of poverty and inequity.

Nearly half of all low-income students from New York City do not graduate from public high schools, and a mere 14% of lowincome students across the country graduate from college.

When you couple the disparate impacts of COVID-19 on low-income communities and people of color with systemic racism and civil rights injustices in our society, the challenges can seem insurmountable. That's why we are so committed to our mission.

Our population is one that would most certainly be overlooked if it weren't for the services we provide. Through the power of education and mentorship, SSP has helped thousands of students and their families break through racial and socio-economic barriers. Together, we are ensuring equity and change are a reality for our students.

Our student demographics at a glance...

100% live below the poverty line

98% are minorities

100%

have average or below average test scores when entering the program

80% live with only one or no parent or guardian

58% reside in the Bronx

Average household income is \$7,300 per person



As a first-generation student, I now have the world open to me because of Student Sponsor Partners. It really did change my dedication and my love for education. I would never be where I am now had it not been for SSP. There were so many people rooting for me. It was such a blessing. **99**

Ashley Gonzalez Melo, MPA SSP Class of 2015, Flanigan Scholar Engagement Manager, Student Sponsor Partners







Setting Our Students Up for Success

Education & Academic Support

Student Sponsor Partners opens doors. In 2020, we partnered with 24 high schools throughout New York City, securing admission and providing scholarships to approximately 1,200 underserved students who would otherwise not have these life-changing opportunities. Far too many of our students would get lost in an underperforming public school. When a door opens at one of our partner schools, our students are given the opportunity to discover their inherent gifts and reach their fullest potential.

Once in these schools, students benefit from a wide range of classes and learning opportunities. They receive support services including tutoring, academic coaching, and advisement. Students can choose from a variety of after-school and extracurricular activities including computer science, STEM, performing arts, and enrichment programs that are not consistently offered in public schools. We also work directly with school staff to ensure students have the necessary resources and are making progress.

Mentoring & Guidance

Research shows that children from disadvantaged backgrounds who thrive in adulthood often credit mentoring relationships with non-family adults as the primary reason for success.

Students with mentors are more likely to have enhanced attitudes about school, boosted self-confidence, and better behavior at home and school.

In 2020, SSP mentors dedicated more than 10,000 hours of individual support. We provide mentor trainings, resources, and activities and work directly with mentors to ensure their mentorships are thriving.

College & Career Planning

We help our students prepare for success after high school with comprehensive services and opportunities. SAT prep, college counseling, essay writing workshops, and financial aid guidance are key support systems that we provide our students, many of whom are the first people in their families to apply to college. In 2020, we also supported 72 students in college through our scholarship and persistence programs.





SSP Partner Schools

Brony

Academy of Mount St. Ursula All Hallows High School Aquinas High School Cardinal Hayes High School Monsignor Scanlan High School Mount St. Michael Academy Preston High School St. Barnabas High School St. Raymond Academy St. Raymond High School for Boys

Brooklyn

Bishop Loughlin Memorial High Schoo Cristo Rey Brooklyn Nazareth Regional High School

Manhatta

Cathedral High School Cristo Rey New York La Salle Academy St. Jean Baptiste High Schoo

Queens

Christ the King Regional High School Holy Cross High School Martin Luther School The Mary Louis Academy Monsignor McClancy Memorial High School St. Francis Preparatory School

Staten Island Moore Catholic High School

Despite challenges brought on by the pandemic, we continued to extend our reach: this year we added Moore Catholic High School in Staten Island to our roster of schools, marking the first year in our history that we served students in all five boroughs.



earning rom Kavell Brown & Imran



Kavell Brown knows how challenging it can be for a teenager to find their identity while navigating the complexity of adolescence and an underperforming school system.

As an alumnus of Student Sponsor Partners, he also knows how important it is to have guidance, encouragement, and a healthy connection to someone outside of family who is invested in your life.

What he's learned by being both a mentor and mentee is that building relationships takes time and effort, and when it's done well, it can change a person's life. As a mentor to Imran, a student at Christ the King Regional High School, Kavell gets to return all of the lessons learned. "I get the joy of showing up for him and looking to fill any gaps that may arise while also embracing the challenge of learning how to be a better communicator, leader, and encourager," Kavell says.

"I have learned a ton from my relationship with Imran, all of which I'm grateful for. One of the revelations that became clear to me was that patience and trust come with time."

When Imran first started with Student Sponsor Partners, he was nervous about the program and what was expected of him. But thanks to Kavell, Imran now feels more comfortable and is making the most of the program. He's taking advantage of SSP's network, has overcome personal challenges, and is involved in sports. "Kavell is not just a mentor. He's like a big brother, and I know I can count on him for anything."

- Imran



Making Progress Today, Creating Change for a Lifetime

When we partner with a student, the trajectory of their life changes for the better. The outcomes are impressive and demonstrate that SSP opens the door to rewarding careers and fulfilling lives.

Our Graduating Class of 2020

Graduated from high school at twice the rate of their peers 99% accepted to college

\$26.5M+ awarded in college scholarships, aid, and grants

285% higher rate

of bachelor's degree enrollment than their peers

Attending colleges including Cornell, Fordham, FIT, Syracuse, Tufts, and UConn

Alumni & Long-Term Outcomes

Four times as likely to graduate from college than their peers nationally Alumni now work at Amazon, Google, J.P. Morgan, Montefiore Medical Center, NBA TV, NYC Council, NYPD, and Toyota

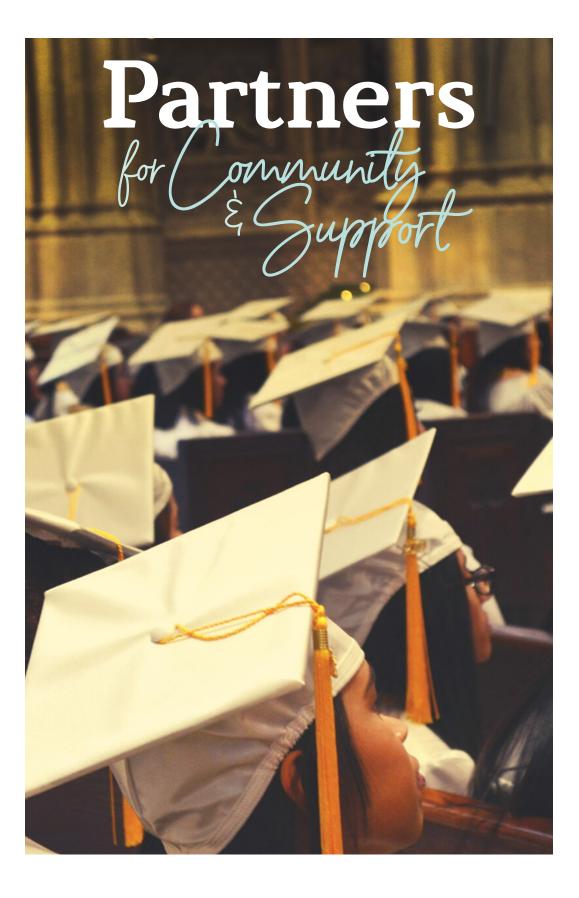
Alumni are now SSP sponsors, mentors, board members, volunteers, staff, and donors



It is truly amazing what SSP is doing for students who do not have opportunity or resources – they are doing an incredible job preparing the next generation and planting the right mindset. SSP was the door to everything I have now – it means everything to me. I am very thankful for it all – starting with a scholarship to my high school, opening doors to opportunities, and the chance to meet my SSP mentor.)

> **Rene Ramos** SSP Class of 2020 Iona College, Class of 2024





In this Together

The pandemic complicated operations in 2020, but it didn't stop our community of supporters from making a meaningful impact. Hundreds of donors contributed millions of dollars to Student Sponsor Partners allowing our services to continue and expand at a time when they were needed most.

Even though we couldn't host our traditional fundraising events such as the annual Founder's Dinner or other in-person functions, our supporters stepped up in a big way so that we could continue to deliver high-quality education and services to underserved students throughout New York City.

Generosity of our 2020 partners

496 sponsors funded student sponsorships with \$4.8 million in donations (100% went directly to tuition scholarships)

Our Board of Directors

place due to COVID-19

\$1.2 million

for the annual Founder's Dinner

even though it could not take

and KKR raised

Current supporters donated an additional \$292,709 toward our COVID-19 Relief and

toward our COVID-19 Relief and Hardship Funds

An anonymous donor contributed \$1.5 million

Our Leadership Council raised more than

\$100,000

at our annual Fall Benefit event hosted at the Classic Car Club Manhattan

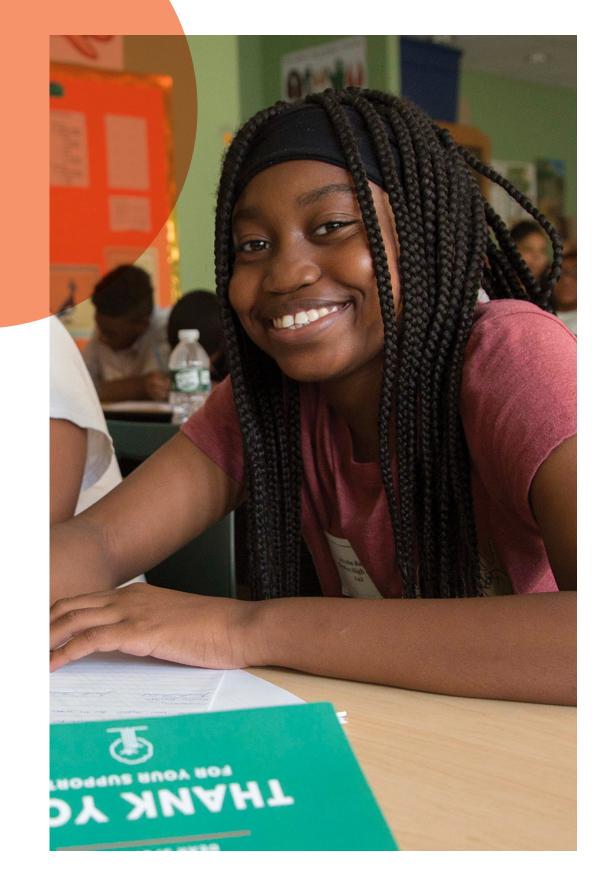


SSP is an opportunity to help change someone's life. It's an opportunity to help guide someone who might not have guidance in another way, shape, or form – and help provide an opportunity for an education to someone who might not have the opportunity to get an education. If you have the opportunity to be a part of this program and you want to make a difference in someone's life – I don't know if you're going to get a better opportunity than this one. y



Chris Miles

SSP Class of 1999 & Sponsor Host, Anchor & Analyst, NBA TV & NBC Sports Washington



Statement of Financial Position

for the year ended August 31, 2020

Assets

Cash & Cash Equivalents	\$ 8,521,423
Contributions Receivable, net	7,596,133
Prepaid Expense & Other Assets	167,555
Investments	2,046,252
Investments Held as Endowment Funds	2,085,217
Fixed Assets, net	124,509
Total Assets	\$ 20,541,089

Liabilities & Net Assets

LIABILITIES

Accounts Payable & Accrued Expenses	\$ 111,721
Deferred Rent	58,788
Loan Payable - PPP	332,400
Sublease Liability	388,973
Total Liabilities	\$ 891,882

NET ASSETS

Without Donor Restrictions	\$ 5,206,697
With Donor Restrictions	
Purpose Restricted	12,357,293
Perpetual in Nature	2,085,217
Total with Donor Restrictions	\$ 14,442,510
Total Net Assets	\$ 19,649,207
Total Net Assets	\$ 19,649,207

Total Liabilities & Net Assets

\$ 20,541,089

Full financials available upon request

Statement of Activities

Operating Support & Revenue

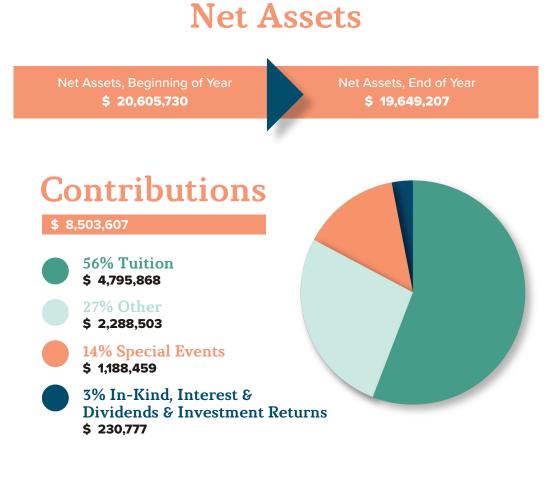
Sponsor Contributions for Tuition	\$ 4,795,868
Other Contributions	2,288,503
Special Events	1,188,459
In-Kind Contributions	146,533
Interest & Dividends	59,827
Investment Returns	24,417
Total Support & Revenue	\$ 8,503,607

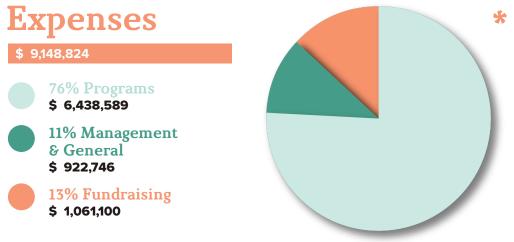
Operating Expenses

Programs	\$ 6,438,589
Management & General	922,746
Fundraising	1,061,100
Non-Cash Bad Debt Expense	726,389
Total Expenses	\$ 9,148,824
Excess (Deficiency) of Operating Support & Revenue Over Operating Expenses	\$ (645,217)

Non-Operating Activities

Net Realized & Unrealized Gain on Investments	\$ 29,079
Investment Returns Restricted for Reinvestment	108,073
Endowment Contributions	87,300
Loss on Sublease	(429,457)
Loss on Sale of Fixed Assets	(106,301)
Total Non-Operating Activites	\$ (311,306)
Change in Net Assets	\$ (956,523)





* Does not include non-cash bad debt expense

Leadership & Board

Executive Director

Debra De Jesus-Vizzi Student Sponsor Partners

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Christopher J. Niehaus Chairman, BentallGreenOak

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Robert H. Niehaus Vice Chairman, GCP Capital Partners, LLC

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Robert P. Brennan

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Alfred F. Hurley Jr.

Steven Lipin *Gladstone Place Partners*

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Aloysius (Ish) McLaughlin

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Henry Mulholland Grove Hill Partners, LLC

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Stephen M. Schiller

Robert Spencer *Toyota*

John Stossel Fox Business and Stossel TV

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William J. Janetschek

Colm Kelleher

Robert H. Niehaus GCP Capital Partners, LLC

Abedayo Ogunlesi Global Infrastructure Partners

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Marie Dulev Co-Chair, Swiss Re

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John Anselmi Sullivan & Cromwell

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Nicole Beserra Cox Pomp

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Tyler Drayton *McKinsey & Company* **Seamus Dunne** *Morgan Stanley*

Mark Filenbaum Centerview Partners

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Mike Kaicher Morgan Stanley

Aron Khurana *Evolution Equity Partners*

Drin Kukaj *Premier Consulting Partners*

Jessica Jacobs

Allison Lucchese Morgan Stanley

Amir Mohammed Refinitiv

Chris Peyser Harvest Partners

Hanna Richeimer Department of Education

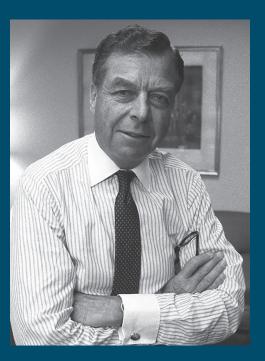
Nick Sophinos Goldman, Sachs & Co.

Renee Viera *Moody's*

Ricardo Watson JPMorgan Chase & Co.

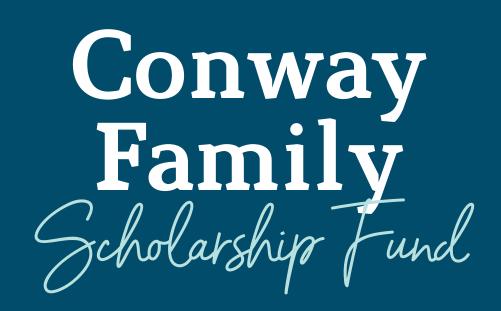


The Flanigan Society, named for our founder Peter Flanigan, honors organizations and individuals who have donated \$1 million or more to Student Sponsor Partners since our founding.



Peter Flanigan's Children

Carson Family Charitable Trust Lisa and Richard Cashin The Clark Foundation **Dee and Kevin Conway Credit Suisse Americas Foundation Credit Suisse Fixed Income Division** David J. and Marilyn B. Dunn **Susan and Jimmy Dunne** Peter M. Flanigan **Futures in Education** Goldman, Sachs & Co. **Amy and James Healy** Heckscher Foundation for Children **Inner-City Scholarship Fund** The Kovner Foundation Katherine and Peter Lyon Morgan Stanley **Kate and Robert Niehaus** The Partnership for **Inner-City Education Robert Wood Johnson Foundation** Valerie and Jack Rowe **Peter Jay Sharp Foundation** William E. Simon Foundation John Stossel **Tiger Foundation**



In 2019, Dee and Kevin Conway established the Conway Family Scholarship Fund to support student scholarships for years to come.

We have a deep belief in the power of education, not only due to the obvious lifelong impact an individual will experience, but also due to the positive effects education can have on society as a whole. Student Sponsor Partners offers the most underserved students and families in New York City a chance that can change the trajectory of their lives by providing scholarships and mentorship to students who might otherwise face insurmountable hurdles to their academic success. The results for SSP students are measurable and dramatic, and the rewards for the sponsors and mentors can be very meaningful. We have been supporters of SSP for over 30 years and are thrilled to see our children involved as sponsors and mentors. This year we were fortunate to be able to help SSP by creating a scholarship fund to ensure that even more students can benefit from the incredible SSP opportunity.

- Dee & Kevin Conway



The Achelis and Bodman Foundation **AEG Presents Altman Foundation Amazon Smile Foundation American Express Ameriprise Financial** Anheuser Busch Foundation **Ardian Foundation Assured Guaranty AXA** Foundation **Bank of America Barings LLC** Black Gold Investors LLC **Bottom Line Brew Watch Brooklyn Jesuit Prep** Carnegie Corporation of New York **Carson Family Charitable Trust Centerview Partners LLC Chevron Human Energy** Chubb Charitable Foundation Citigroup The Clark Foundation **Classic Car Club Manhattan Clayton, Dubilier & Rice, LLC Cornelia Connelly Credit Suisse** Databricks Deloitte **Delta Air Lines Deutsche Bank Americas Foundation Donelan Family Wines** Jean and Louis Dreyfus Foundation, Inc. **Element Capital Management** Howard and Barbara Farkas Foundation **First Republic Bank Fortress Investment Group Futures in Education Gladstone Place Partners Global Infrastructure Partners Goldman Sachs & Co.** Google Leonard & Lois Green Charitable Foundation Hagedorn Fund Frederic C. Hamilton Family Foundation **Healey Family Foundation**

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Heckscher Foundation for Children

Donors

\$500,000+

Kate and Robert Niehaus Valerie and Jack Rowe

\$200,000 - \$499,999

Carson Family Charitable Trust Megan Flanigan and Rick Swift Futures in Education Amy and Jim Healy Inner-City Scholarship Fund William Janetschek Kevin Toner

\$100,000 - \$199,999

Richard and Lisa Cashin The Clark Foundation Dee and Kevin Conway Heckscher Foundation for Children Morgan Stanley Chris and Lori Niehaus

\$50,000 - \$99,999

The Achelis and Bodman Foundation Altman Foundation Kimberley and William Anderson, Jr. Bank of America Frank Bisignano Carnegie Corporation of New York Brigid Flanigan Goldman Sachs & Co. Sid and Amy Goodfriend The George Link, Jr. Foundation, Inc. Katherine and Peter Lyon Ish and Nora McLaughlin Nancy Peretsman and Robert Scully Pinkerton Foundation William E. Simon Foundation

\$25,000 - \$49,999

Robert and Carolyn Brennan Susan and Jimmy Dunne First Republic Bank Robert and Polly Flanigan Hagedorn Fund Robert Huntington and Katherine Frost Huntington Jefferies & Company Andrew and Eleanor Kimura KKR Financial Holdings, LLC Lincoln Fund **Steve and Amy Lipin Michael and Valerie McKeever** Henry and Laura McVey Lynne and Tommy Mercein Henry and Mary Pat Mulholland **Jim O'Donnell Price Family Foundation** Lora and Jeffrey Robertson **The Schaftel Family Adam and Melanie Smith** W. P. Carey

\$10,000 - \$24,999

Ardian Foundation Alexandra Ashton and Michael Nemec

Pedro Beroy Black Gold Investors LLC Harold W. Bogle Scott & Roxanne Bok, The Bok Family Foundation **Michael Brandmeyer Neal Brennan Brooklyn Jesuit Prep Diane Brows Anthony Buffone** Laura Chepucavage Patricia Nixon Cox and Edward F. Cox **Credit Suisse Danielle DeMaio Bill and Janet Dickey** Andrew and Kelly DiMaria Tom and Maureen Dowling Jean and Louis Dreyfus Foundation, Inc. Lili and D. Wilson Ervin **Benjamin W. Ferguson Elizabeth and Joseph Fineo** Larry Fitzgerald, Jr. **Timothy and Luba Flanigan** Frederic C. Hamilton Family Foundation **Deborah Hart Patrick Higgins Denise and Al Hurley Hyde and Watson Foundation** Jessica and Todd Jacobs **Gerard and Penney Klingman** Steven B. Klinsky **Kovner Foundation** Joan Lacagnina **The John Laing Charitable Trust Tom and Kathy Lamont David MacFarlane Denis Manelski Michael and Whitney Marriott Kenneth Mehlman Greg and Alex Mondre Chuck and Carole Pieper Thomas S. Pluta**

Point of View Foundation Donald and Anne Pollard Paul E. Raether William Roberts Alexander T. Robertson **Emmanuel Roman Stephanie Ruiz** Michael G Santangelo Jr. Scholarship **Funds** Stephen M. Schiller & Elizabeth A. **O'Brien Peggy Shaughnessy** Jennifer and Albert Sohn **Nicholas Somers Robert ('97) and Soraya Spencer Craig and Kathy Stine Jacqueline R. Stone** John Stossel **Talking Points Memo (TPM) Media LLC Sudip Thakor and Joan Button** Paul D. Van Cura **Debra and Bill Vizzi** Kerry Walk Monica and Jerome Wood Ted K. Yarbrough

\$5,000 - \$9,999

John J. Anselmi **David Archer Assured Guaranty Robert Basso** Chad F. Berner **Jill and Peter Borst** Iliana Bouzali **Jonathan Bram William Brilliant Averv Brooks Todd Builione Brian and Joy Burke Robert A. Camacho Elizabeth L. Carr Anthony Cassano Centerview Partners LLC**



Joseph Cesare

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Scott and Lisa Stuart James T. Sugrue James Sweeney David Teitelbaum Mary Ann and Lorenzo Vascotto Monali Vora Ricardo ('99) and Natasha Watson Paul C. Wirth Jennifer Witz Laura Hunt and Adam Yarnold

\$1,000 - \$4,999

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